



5 Things Retailers Should Look for in a POS System That Actually Saves Time and Money

Retail technology should simplify your business—not create more work.

Yet many retailers find themselves juggling disconnected systems, duplicate data entry, inventory inaccuracies and reporting that never quite tells the full story.

We asked retailers and a Point-of-Sale specialist what they considered most important when choosing a POS system—and why.

If you're investing in a POS platform for NetSuite, here are the five features that can genuinely save your business time, reduce costs, and support growth.

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1. Native integration with your ERP

One of the biggest productivity killers is managing multiple systems that don't communicate.

A POS platform with embedded NetSuite integration, like TCS POS, eliminates manual imports, third-party connectors and delayed data synchronisation.



This means:

- ✓ Real-time inventory visibility
- ✓ Accurate financial reporting
- ✓ Fewer errors
- ✓ Less administration

Instead of fixing data issues, your team can focus on serving customers.



We have been using, TCS POS for years and it's interface is intuitive, staff find it easy to use, and transactions process quickly and it's great to have everything in one system. This system is a great fit if you are looking for a POS that's built for NetSuite rather than just connected to it



Tom Palmer,
CFO, Buster and Punch

BUSTER+PUNCH
LONDON

2. Real-time inventory accuracy

Nothing frustrates customers more than purchasing products that aren't actually available.

Look for a platform that updates inventory instantly across every store, warehouse and online sales channel.



Real-time stock management helps retailers:

- ✓ Reduce overselling
- ✓ Improve stock replenishment
- ✓ Minimise lost sales
- ✓ Make confident purchasing decisions



We have three stores and two online stores, (B2B and B2C) so there's a sense of urgency around accuracy, you don't want to disappoint a customer by letting them order something that's no longer in stock.



Emily Dykes,
CEO from The Royal Standard USA


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3. Powerful reporting that drives decisions

Retailers generate enormous amounts of data—but without meaningful reporting, it's just numbers.

Choose a platform that provides real-time dashboards and insights into:

- ✓ Sales performance
- ✓ Product profitability
- ✓ Inventory turnover
- ✓ Staff productivity
- ✓ Customer purchasing trends



“Scalability and franchise operations are really important to Battery World. The franchise model leverages unified technology to support multi-site growth and standardised store setups, helping to future-proof our retail operations. Better visibility leads to faster, more informed business decisions.”

Alex Kernke,
IT Support Coordinator, Battery World



4. Local support from people who understand retail

Technology is only as good as the support behind it.

When issues arise, retailers need experienced specialists—not lengthy support queues.

TCS POS works closely with retailers to understand operational challenges and provide practical, responsive support that keeps stores trading.



“We have used TCS POS for three years and find them great to work with. There’s a lot of pushiness in the marketplace — not at all with TCS POS. They kept their promises, met our requirements, and continue to support new customisations moving forward.”

Samuel Robinson,
CFO, Home Central Stores



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5. Built to scale with your business

Retail businesses evolve and no two retailers operate the same way, so your technology shouldn't force you into a one-size-fits-all approach.

As your business grows—whether you're opening new stores, expanding product lines, introducing new sales channels or refining your workflows—your POS platform should evolve with you.



You should look for a solution that offers flexible customisation to support your unique business processes, rather than requiring your team to adapt to the software. From tailored workflows and specialised reporting to custom integrations and industry-specific functionality, the right platform can be configured to meet your operational needs.

Richard Marshall,

Technology Adviser and Co-Founder, TCS POS

About TCS POS

TCS POS was released in 2015 and has been helping retailers streamline operations with a Point-Of-Sale solution built specifically for NetSuite. Featuring native NetSuite integration, real-time inventory management and a retail-first design, TCS POS reduces complexity, improves efficiency and saves businesses valuable time and money.

What sets TCS POS apart is its flexibility. Rather than forcing retailers to change the way they work, the platform can be customised to support unique business processes, workflows and reporting requirements—all while maintaining the power and reliability of a fully integrated NetSuite solution. As your business grows, TCS POS evolves with you, delivering a scalable solution that adapts to your changing needs.

The Bottom Line

The right retail technology platform shouldn't just process transactions—it should streamline operations, improve accuracy and free your team to focus on delivering exceptional customer experiences.



Everything you need and want in one view.

✓ 20M+ Transactions
Annually Processed

✓ 10+ Countries

✓ Over 750
Stores World Wide

Ready to simplify your retail operations?

Discover how TCS POS can help your business operate smarter, faster and more profitably.

Request our POS Checklist at :

info@truecloudsolutions.com.au

and request a demonstration contact :

truecloudsolutions.com.au

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